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## SHENZHEN HEPALINK PHARMACEUTICAL GROUP CO., LTD. (深圳市海普瑞藥業集團股份有限公司)

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock code: 9989)

# **2023 FIRST QUARTERLY REPORT**

The Company and all the members of the board of directors confirm that all the information contained in this information disclosure is true, accurate and complete and that there is no false and misleading statement or material omission in this information disclosure.

This announcement is published in accordance with Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The following is the 2023 first quarterly report of Shenzhen Hepalink Pharmaceutical Group Co., Ltd. (the "**Company**" or "**Hepalink**", together with its subsidiaries referred to as the "**Group**", "**we**" or "**our**") for the three months ended March 31, 2023 (the "**Reporting Period**"). Its financial report was prepared in accordance with the PRC Accounting Standards and Accounting Regulations for Business Enterprises and was unaudited.

By order of the Board Shenzhen Hepalink Pharmaceutical Group Co., Ltd. Li Li Chairman

Shenzhen, the PRC April 28, 2023

As at the date of this announcement, the executive directors of the Company are Mr. Li Li, Ms. Li Tan and Mr. Shan Yu; and the independent non-executive directors are Dr. Lu Chuan, Mr. Chen Junfa and Mr. Wang Zhaohui.

#### **IMPORTANT NOTICE:**

- 1. The board of directors, supervisory committee, directors, supervisors and senior management of the Company undertake that the quarterly report are true, accurate and complete, without any false record, misrepresentation or material omission, and individually and jointly bear legal liabilities in this respect.
- 2. The person in charge of the Company, the person in charge of the accounting function and the person in charge of accounting department, declare that they guarantee the financial information in the quarterly report is true, accurate and complete.
- 3. Whether the first quarterly report has been audited

 $\Box$  Yes  $\sqrt{No}$ 

All director attended the meeting of the board of directors held on April 28, 2023 at which the Company's first quarterly report for 2023 was considered and approved.

#### I. KEY FINANCIAL INFORMATION

#### (1) Major Accounting Information and Financial Indicators

Whether the Company is required to retroactively adjust or restate prior years' accounting information

	The Reporting Period	Same period of last year	Increase/decrease for the Reporting Period over same period of last year (%)
Operating revenue (Yuan)	1,301,021,684.04	1,910,323,745.74	-31.90%
Net profit attributable to the shareholders of the listed company (Yuan)	66,540,023.25	234,943,371.65	-71.68%
Net profit attributable to the shareholders of the listed company, net of extraordinary profits and losses (Yuan)	44,491,211.83	165,846,228.35	-73.17%
Net cash flows from operating activities (Yuan)	-213,979,198.80	-1,378,827.28	-15,418.93%
Basic earnings per share (Yuan/share)	0.0453	0.1601	-71.71%
Diluted earnings per share (Yuan/share)	0.0453	0.1601	-71.71%
Weighted average return on net assets	0.54%	2.04%	-1.50%
	As at the end of the Reporting Period	As at the end of last year	Increase/decrease for the end of the Reporting Period over the end of last year (%)
Total assets (Yuan)	20,623,022,731.91	20,814,206,782.52	-0.92%
Owners' equity attributable to the shareholders of the listed company (Yuan)	12,375,756,337.62	12,310,918,546.22	0.53%

 $\Box$  Yes  $\sqrt{No}$ 

## (2) Items and Amounts of Extraordinary Profits and Losses

 $\sqrt{\text{Applicable}}$   $\Box$  Not Applicable

Currency: RMB Unit: Yuan

Items	Amounts from the Reporting Period	Description
Gains or losses from disposal non-current assets (including the write-off of the assets impairment provision)	7,359,039.29	
Government grants through profit or loss (except for the government grants closely related to the normal operation of the Company, which are in compliance with national policies and are provided continuously according to certain standard quota or ration)	5,222,382.22	
In addition to the effective hedging business related to the normal business operations of the Company, the changes in fair value gains and losses arising from holding financial assets for trading and financial liabilities for trading, as well as investment income from disposing financial assets for trading, financial liabilities for trading and available-for-sale financial assets	10,105,738.86	Including gains and losses from changes in fair value of wealth management products, derivative financial assets, convertible bonds, equity investments and fund investments totaling RMB10,580,213.43, and investment loss from gains on transfers and interest on wealth management products and foreign exchange forward totalling RMB-474,474.57 that were disposed of and acquired during the holding period
Other non-operating income and expenses apart from those stated above	3,915,473.51	
Minus: Effect on income tax	4,518,898.27	
Effect on interest of minority shareholders (after tax)	34,924.19	
Total	22,048,811.42	

Other profit and loss items that meet the definition of extraordinary profit and losses are as follows:

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

The Company has no other specific profit and loss items that meet the definition of extraordinary profit and losses.

Descriptions should be given for items that are defined as extraordinary profit and loss in accordance with the extraordinary profit and loss stated in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public — Extraordinary Profit and Loss.

## $\Box$ Applicable $\sqrt{\text{Not Applicable}}$

No extraordinary profit and loss stated in accordance with the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public — Extraordinary Profit and Loss was defined as the items of extraordinary profit and loss in the Company.

#### (3) Changes in Key Accounting Data and Financial Indicators and Reasons

 $\sqrt{\text{Applicable}}$   $\Box$  Not Applicable

#### **1.** Balance sheet items

	As at the end of the Reporting	As at the end	Year-on-year increase/	
Items	Period	of last year	decrease	<b>Reasons for changes</b>
Financial assets at fair value through profit or loss	490,239,083.21	1,311,642,406.30	-62.62%	Decrease in balance was mainly due to the redemption of wealth management and interest during the Reporting Period
Bills receivable	11,659,714.67	8,118,247.83	43.62%	Mainly due to the increase in bills receivable during the Reporting Period
Construction in progress	154,524,235.75	394,534,161.30	-60.83%	Mainly due to transfers construction in progress to fixed assets during the Reporting Period
Other non-current assets	145,857,642.96	223,455,053.81	-34.73%	Mainly due to the recovery of the guarantee deposit when the bonds matured during the Reporting Period
Taxes payable	85,508,331.67	141,769,864.18	-39.69%	Decrease in taxes payable was mainly due to the decrease in operating profit during the Reporting Period
Non-current assets due within one year	943,660,143.51	1,671,164,751.97	-43.53%	Mainly due to the maturity of bonds during the Reporting Period

## 2. Income statement items

Items	The Reporting Period	Same period of last year	Increase/ decrease for the reporting period over same period of last year (%)	Reasons for changes
Operating revenue	1,301,021,684.04	1,910,323,745.74	-31.90%	Mainly due to the decrease in revenue from the heparin sodium and low molecular heparin sodium active pharmaceutical ingredient ("API") businesses resulting from the impact of the market environment during the Reporting Period
Operating costs	846,991,799.17	1,331,158,955.65	-36.37%	Mainly due to the decrease in sales volume during the Reporting Period
Taxes and surcharges	4,498,798.12	2,707,868.89	66.14%	Mainly due to the increase in taxes and surcharges during the Reporting Period
Selling expenses	168,884,083.03	120,294,534.92	40.39%	Mainly due to the increase in marketing expense during the Reporting Period
Other gains	5,222,382.22	10,886,831.42	-52.03%	Mainly due to the decrease in government subsidies during the Reporting Period
Investment income	-13,710,428.46	-30,599,687.00	55.19%	Mainly due to the decrease in investment loss recognized from long-term equity investments accounted for under the equity method during the Reporting Period
Gains on fair value changes	10,580,213.43	60,878,216.44	-82.62%	Mainly due to the year-on-year decrease in gains on fair value changes of financial assets during the Reporting Period

Items	The Reporting Period	Same period of last year	Increase/ decrease for the reporting period over same period of last year (%)	Reasons for changes
Reversal of/ (provision for) impairment losses on financial assets	5,076,673.14	-9,663,241.63	152.54%	Mainly due to the reversal of impairment loss on financial assets during the Reporting Period
Reversal of/ (provision for) impairment losses on assets	4,696,066.57	-1,347,856.42	448.41%	Mainly due to the reversal of asset impairment loss during the Reporting Period
Gains from disposal of assets	100,315.60	57,673.86	73.94%	Mainly due to the increase in gain from disposal of assets during the Reporting Period
Operating profit	73,649,081.61	283,490,135.32	-74.02%	Mainly due to the decrease in gross profit during the Reporting Period
Non-operating income	5,633,645.90	17,316.63	32,433.15%	Mainly due to the increase in insurance claims during the Reporting Period
Non-operating expense	1,724,879.56	858,367.03	100.95%	Mainly due to the increase in non-operating expense during the Reporting Period
Total profit	77,557,847.95	282,649,084.92	-72.56%	Please refer to the analysis of reasons for changes in operating profit
Income tax expense	11,609,203.83	47,409,876.09	-75.51%	Decrease in tax expense was mainly due to the decrease in operating profit during the Reporting Period
Net profit	65,948,644.12	235,239,208.83	-71.97%	Please refer to the analysis of reasons for changes in operating profit

## 3. Cash flow items

Items	The Reporting Period	Same period of last year	Increase/ decrease for the reporting period over same period of last year (%)	Reasons for changes
Net cash flows from operating activities	-213,979,198.80	-1,378,827.28	-15,418.93%	Mainly due to the year-on-year increase in cash paid on the purchase of goods and services was greater than the year-on-year increase in cash received from the sale of goods and rendering of services during the Reporting Period
Net cash flows from investing activities	795,650,734.04	-88,020,516.24	1,003.94%	Mainly due to more redemptions of wealth management products during the Reporting Period
Net cash flows from financing activities	-119,571,139.46	616,763,600.63	-119.39%	Mainly due to the year-on-year decrease in net corporate borrowing during the Reporting Period

#### **BUSINESS REVIEW**

During the Reporting Period, the Chinese government timely introduced practical policies and measures to stabilize market expectations and boost confidence in development, driving a sustained improvement in the overall macroeconomic operation. However, the negative impacts of the ongoing Russo-Ukrainian conflict and the U.S. dollar's aggressive rate hike process on global macroeconomics gradually emerged. The Silicon Valley Bank and Credit Suisse meltdowns indicate a worsening capital market environment and increased downward pressure on the international economy while the growth momentum of emerging economies may also be further weakened. Meanwhile, the European economy remains relatively risky and the shadow of the energy crisis brought about by geopolitical conflicts has not yet been resolved, casting a cloud over global trade. During the Reporting Period, the Group's operating environment was still subject to numerous external uncertainties and influences.

In 2023, there were adjustments in the Group's API business as a result of strategic and business transformation, which we believe to be a process of quantitative and qualitative changes. Since 2016, Hepalink has decided to extend the heparin industry chain to focus on the production and sales of enoxaparin sodium finished doses, therefore establishing a global presence, which is the medium and long-term strategy for Hepalink's high-quality transformation. The sales volume and market share of the Group's enoxaparin sodium finished doses have grown rapidly over the past five years, successfully transforming into a high-value chain finished dose pharmaceutical products business, which has become an important source of revenue growth for the Group. At the same time, the Group's products have been widely recognized in various countries and maintained a leading market position. Nonetheless, the competitiveness and advantages of certain API customers in the heparin finished doses market have changed, with global sales and market share declining while sales in individual regions plunging. In response to the pressure of high inventory levels, major global heparin pharmaceutical companies have conducted operational strategy evaluations, readjusted their operational and supply chain solutions according to the sales demand, and resulted in a temporary suspension of raw material procurement, causing a significant impact on the Chinese heparin API industry. According to the data of China Customs, the export figures of heparin API and enoxaparin API products decreased significantly in the first quarter of 2023, which inevitably put the Group's API business under pressure. In addition, during the Reporting Period, the World Bank estimated that the magnitude 7.8 and 7.5 earthquakes that hit southeastern Turkey may have lowered Turkey's economic growth forecast by 0.5 percentage points and were expected to cause direct material damage of USD34.2 billion. Turkey is one of the major markets for our enoxaparin API. The natural disaster has posed more severe challenges for the Group's local customers and has also hindered our enoxaparin API business, bringing more negative pressure to our overall API business. The Group will adhere to its established strategic positioning, continue to extend the heparin industry chain and strengthen the global development of the finished dose pharmaceutical products business. We will continue to promote the management of the supply chain and optimize the distribution of resources in accordance with the strategic needs and market opportunities, so as to provide strong support for the expansion of the Group's main business.

During the Reporting Period, the Group achieved sales revenue of RMB1,301.0 million (the same period of last year: RMB1,910.3 million) and gross profit of RMB454.0 million (the same period of last year: RMB579.2 million) with a gross profit margin of 34.9% (the same period of last year: 30.3%). During the Reporting Period, the Group recorded a net profit attributable to shareholders of the parent of RMB66.5 million (the same period of last year: RMB234.9 million).

Nevertheless, despite various unfavorable factors in the general operating environment, the Group actively implemented its strategic plans and increased its efforts to expand into overseas markets. During the Reporting Period, the Group achieved a great breakthrough in its United States business. In March 2023, Hepalink's abbreviated new drug application ("ANDA") for enoxaparin sodium injection was approved by the Food and Drug Administration of the United States ("FDA") and the product will soon be available for sale in the United States. Since then, Techdow USA Inc ("Techdow USA"), a subsidiary of the Group, has successfully entered into a distribution and supply agreement with Chia Tai Tianging Pharmaceutical Group Co. Ltd. ("CTTO"). Hepalink will rely on its comprehensive self-operated team, sales network and channels established in the United States to join hands with CTTQ to make the most of its own supply chain advantages, thereby further exploring the United States market and seeking new business growth points. Meanwhile, Shenzhen OncoVent Biomedical Technology Co., Ltd. ("OncoVent Biomedical"), a majority-controlled subsidiary of the Company, also entered into a license agreement with Orient EuroPharma Co., Ltd. ("OEP"), in respect of Oregovomab. We will continue to promote the research and development ("R&D") and commercialization of our various new drug projects, strengthen the R&D capability of the Group and explore new sources of profit.

#### **Heparin Industrial Chain Business**

During the Reporting Period, the European market was the core market for Hepalink's finished dose enoxaparin sodium pharmaceutical products, and the Group's products have secured the top two market shares in the European market. At present, we have an established supply chain with production advantages in Europe. Our European self-operated sales team is also actively consolidating the existing market share and filling the market gaps in Europe, as well as continuing to strengthen the marketing efforts and closely monitor/enter the bidding of hospital channels in various countries, striving to deepen and expand our sales in uncovered regions to further increase our market share and reinforce our position in the European market. During the Reporting Period, Hepalink also further established its sales presence in other markets. In the China market, our China sales team continued to make efforts and achieved satisfactory sales performance; meanwhile, the Group won the first bid of the eighth batch of national centralized procurement for enoxaparin sodium finished doses. We will leverage the advantages of high bid rank in centralized procurement to rapidly increase our market share in China. In the United States market, the Group will continue to cooperate with the United States partners in a diversified marketing model to give full play to our solid presence and sales advantages in the local market. In addition, we will continue to

actively fill the market gap by selling enoxaparin sodium and standard heparin finished doses through our self-operated team to jointly expand our share in the local market. At the same time, we have started to promote the commercialization of Fosaprepitant Dimeglutide in the United States. The Group will make good use of its own sales resources and platform to enhance synergies and create new sources of income. Finally, in other overseas markets other than United States and European markets, we continue to strengthen communication with existing customers and actively seek opportunities to develop new markets in Asia, South America and other regions to achieve continuous expansion.

During the Reporting Period, our standard heparin API customers experienced a change in market dominance and were impacted by strategic restructuring, which had a significant influence on shipments and should be closely monitored. In addition, our enoxaparin API customers faced difficult challenges brought about by the earthquake in Turkey, which had an adverse impact on our revenue. The Group will actively pursue diversified marketing strategies and expand our sales footprint to overcome the current challenges.

## **CDMO Business**

The Group's CDMO business continues to be driven by the synergies of the Group's wholly-owned subsidiaries Cytovance Biologics, Inc. ("**Cytovance**") and SPL Acquisition Corp. During the Reporting Period, the Group actively integrated the R&D resources and production capacity of both platforms and participated in the more comprehensive development of pharmaceutical products to assist customers for faster and better project execution, in an effort to continuously enhance customer stickiness as well as the depth and breadth of cooperation. During the Reporting Period, the Group actively expanded the marketing efforts of its two subsidiaries with potential customer outreach and business development activities, and explored new businesses and new customers. The Group also developed early-stage project reserves and promoted the expansion of projects under development to lay a good foundation for the future sustainable growth of CDMO.

## OUTLOOK

As a global pharmaceutical company, it is inevitable that we encounter challenges in various markets, especially in 2023. Fortunately, we have accumulated extensive experience with counteracting economic shocks and cycle adjustments over the past few years, and fundamental challenges faced by us have not changed much. The negative impact of the individual adjustments of API customers and the economic shocks was primarily short-lived, and the profound lessons learned from the market environment in the past three years helped Hepalink to quickly adjust its strategy, actively establish more diversified marketing channels and explore new customers to maintain business stability and support for the advanced finished doses business. We expect that by the end of the adjustment cycle, leveraging the Group's diversified production capacity, superior quality and strong operational capabilities we will be able to capture the demand driven by the industry recovery, becoming the supplier of choice for our market-leading customers.

Faced with many uncertainties, the Group will stay calm and strive to maintain the momentum of the Company's development and continue to strengthen the supply chain and production optimization management, thereby enhancing marketing capabilities to achieve stable development of each business. In terms of the finished dose pharmaceutical products business, in Europe, we will consolidate the existing advantageous market share and explore the market gap in order to actively improve the profit margin and maintain the market-leading position. In China, the Group will seize the market opportunity of the eighth batch of national centralized procurement and strengthen professional marketing with the optimization of channels and market layouts, thereby capitalizing on the radiating effect of volume-based procurement while expanding the proportion of local sales, and creating new advantages. At the same time, the Group will conduct in-depth research and analysis of the Fosaprepitant Dimeglutide project with targeted marketing strategies, actively driving the sales volume to achieve new breakthroughs. As for the API business, Hepalink will be expanding the international sales channels while maintaining the development momentum to better support the needs of customers and its own business. In terms of CDMO, we are actively releasing production capacity as well as extending management efforts to reduce costs, increase efficiency and promote technological advancement, so as to increase the overall scale of CDMO business and maintain sustainable business growth. The Group will continue to upgrade the global supply chain management with improved management indicators, implement cost control and optimization of financial data to boost profitability. Meanwhile, we will enhance the coordinated operation of each business segment with the prudent allocation of resources as well as review the external environment to actively explore new opportunities to build a differentiated competitive advantage, with an aim to achieve high quality and stable development and consolidate Hepalink's market position as a global pharmaceutical company.

#### **II. INFORMATION OF THE SHAREHOLDERS**

(1) Table of total number of ordinary shareholders, the number of preferred shareholders whose voting rights have been restored and shareholdings of the top 10 shareholders

Unit: Share(s)

Total number of ordinary shareholders as at the end of the Reporting Period		28,443	Total number of preferred shareholders (if any whose voting rights have been restored as at the end of the Reporting Period		estored as at	0
	Sh	areholding of the	e top 10 shareholde	rs		
Name of	Nature of	Shareholding percentage	Number of	Number of shares held subject to selling	Status of share marked or Status of	× 0 /
shareholder	shareholder	(%)	shares held	restrictions	shares	Number
Shenzhen Leren Technology Co., Ltd.	Domestic non-state-owned legal person	32.31%	474,029,899.00	0.00		
Urumqi Jintiantu Equity Investment Partnership (Limited Partnership)	Domestic non-state-owned legal person	27.81%	408,041,280.00	0.00		
HKSCC NOMINEES LIMITED (Note 1)	Foreign legal person	15.00%	220,036,480.00	0.00		
Urumqi Shuidi Shichuan Equity Investment Partnership (Limited Partnership)	Domestic non-state-owned legal person	3.16%	46,425,600.00	0.00		
Urumqi Feilaishi Equity Investment Co., Ltd.	Domestic non-state-owned legal person	2.75%	40,320,000.00	0.00		
Hong Kong Securities Clearing Company Limited	Foreign legal person	1.54%	22,548,108.00	0.00		
Shenzhen Hepalink Pharmaceutical Co., Ltd. — Employee Share Scheme II	Others	1.03%	15,118,035.00	0.00		
Huang Quanwei	Domestic natural person	0.27%	3,997,265.00	0.00		
Shenzhen Hepalink Pharmaceutical Co., Ltd. — Employee Share Scheme III	Others	0.26%	3,886,264.00	0.00		
Lu Yang	Domestic natural person	0.22%	3,227,200.00	0.00		

Shareholding of the top 10 shareholders who are not subject to selling restrictions					
Nome of shoreholder	Number of shares held not	Type of sl	nares		
Name of shareholder	subject to selling restrictions	Type of shares	Number		
# Shenzhen Leren Technology Co., Ltd.	474,029,899.00	RMB ordinary shares	474,029,899.00		
Urumqi Jintiantu Equity Investment Partnership (Limited Partnership)	408,041,280.00	RMB ordinary shares	408,041,280.00		
HKSCC NOMINEES LIMITED (Note 1)	220,036,480.00	Overseas listed foreign shares	220,036,480.00		
Urumqi Shuidi Shichuan Equity Investment Partnership (Limited Partnership) Urumqi Feilaishi Equity Investment Co.,	46,425,600.00	RMB ordinary shares	46,425,600.00		
Ltd.	40,320,000.00	RMB ordinary shares	40,320,000.00		
Hong Kong Securities Clearing Company Limited	22,548,108.00	RMB ordinary shares	22,548,108.00		
Shenzhen Hepalink Pharmaceutical Co., Ltd. — Employee Share Scheme II	15,118,035.00	RMB ordinary shares	15,118,035.00		
Huang Quanwei	3,997,265.00	RMB ordinary shares	3,997,265.00		
Shenzhen Hepalink Pharmaceutical Co., Ltd. — Employee Share Scheme III	3,886,264.00	RMB ordinary shares	3,886,264.00		
Lu Yang	3,227,200.00	RMB ordinary shares	3,227,200.00		
Explanations of the related relationships or acting in concert among above shareholders	The shareholders (partners) of Shenzhen Leren Technology Co., Ltd. ar Urumqi Jintiantu Equity Investment Partnership (Limited Partnershi are Li Li and Li Tan, the shareholder of Urumqi Feilaishi Equi Investment Co., Ltd. is Li Li, and the partners of Urumqi Shui Shichuan Equity Investment Partnership (Limited Partnership) are Sha Yu and Li Tan. Li Li and Li Tan are the spouse of each other. Shan Yu the elder brother of Li Tan. Shan Yu has participated in Employee Sha Scheme II of the Company with a participation share of 38.88% of th Employee Share Scheme. Save for the aforesaid information, th Company is not aware of any related relationship among the other top I shareholders or parties acting in concert. Note 1: HKSCC NOMINEES LIMITED (香港中央結算(代理人)有限公司)'s shar are held on behalf of multiple clients.				
Description of the top 10 shareholders' participation in financing and securities lending business (if any)	Among the top 10 ordinary shareholders, Shenzhen Leren Technology Co., Ltd. holds 60,000,000 shares of the Company's shares through the customer credit transaction guarantee securities account of CITIC Securities Co., Ltd., accounting for 4.09% of the Company's total share capital.				

# (2) Statement of the total number of preferred shareholders of the Company and shareholdings of the top 10 preferred shareholders

 $\Box$  Applicable  $\sqrt{\text{Not Applicable}}$ 

#### **III. OTHER IMPORTANT EVENTS**

 $\sqrt{\text{Applicable}}$   $\Box$  Not Applicable

In March 2023, Shenzhen Techdow Pharmaceutical Co., Ltd. ("Shenzhen Techdow"), a wholly-owned subsidiary of the Company, received the approval notice for the ANDA of enoxaparin sodium injection issued by the FDA. Since then, Hepalink's enoxaparin sodium finished doses can be sold in the United States market by its own sales team, which will further increase the market share of the Company's enoxaparin sodium finished doses in the United States market through the coverage of its own sales network and pipeline. For details, please refer to the Company's "Announcement of Enxaparin Sodium Finished Doses Obtaining Approval for Drug Registration in the United States" (《關於依諾肝素鈉製劑獲得美國藥品註冊批件的公告》) disclosed on March 16, 2023 and March 17, 2023 on "HKEXnews" website of the Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange") and Juchao Information Network respectively.

In March 2023, OncoVent Biomedical, a majority-controlled subsidiary of the Company, entered into a license contract with OEP, pursuant to which OncoVent Biomedical agreed to grant exclusive rights to OEP, which will be responsible for the commercialization of Oregovomab, an immunotherapy drug candidate, in Taiwan, including related regulatory applications and necessary clinical trials, and to grant OEP a pre-emptive right of exclusive sale, marketing and distribution rights of Oregovomab in Hong Kong and Macau. The strategic collaboration between OncoVent Biomedical and OEP will be beneficial to maximize the potential value of Oregovomab in the Greater China region and enable Oregovomab to explore its market potential, advance the clinical development and regulatory registration of the licensed product with the support of OEP, thereby accelerating the pace of commercialization. For details, please refer to the Company's "Announcement of a Subsidiary Entering into a License Agreement" (《關於子公司簽訂許可協議的公告》) disclosed on March 27, 2023 and March 28, 2023 on "HKEXnews" website of the Hong Kong Stock Exchange and Juchao Information Network respectively.

In March 2023, Techdow USA, a wholly-owned subsidiary of the Company, entered into a distribution and supply agreement with CTTQ on March 30, 2023, pursuant to which CTTQ, as the owner of ANDA, granted Techdow USA a license to commercialize Fosaprepitant Dimeglutide in the United States. This cooperation is a recognition of Hepalink's marketing capabilities in overseas markets, and also an important opportunity for the Company to accumulate experience in exploring overseas marketing. For details, please refer to the Company's "Announcement of a Subsidiary Entering into a Distribution and Supply Agreement" (《關於子公司簽訂分銷供應協議的公告》) disclosed on April 3, 2023 and April 4, 2023 on "HKEXnews" website of the Hong Kong Stock Exchange and Juchao Information Network.

In April 2023, according to the "Notice on Announcement of the Results of the National Centralized Procurement of Pharmaceuticals" (《關於公佈全國藥品集中採購中選結果的通知》) issued by the National Organization Office for the Centralized Procurement of Pharmaceuticals (國家組織藥品聯合採購辦公室), the Company's wholly-owned subsidiary, Shenzhen Techdow, was awarded the first place in the tender results for enoxaparin injection (0.4ml) with main supply areas including Beijing, Jiangsu, Sichuan, Shaanxi and Ningxia. The advancement and implementation of this centralized procurement will further enhance the brand influence and market share of the Company's enoxaparin sodium finished doses products in the Chinese market.

#### **Description of Adjustments to Financial Statements**

1. The interpretation for Accounting Standards and Accounting Regulations for Business Enterprises 16 "Accounting for deferred income tax relating to assets and liabilities arising from a single transaction not subject to the initial recognition exemption" in relation to the financial statements at the beginning of the year effective from January 1, 2023

Items	December 31, 2022	January 1, 2023	Adjustments
Current assets:			
Cash and bank	2,138,779,146.48	2,138,779,146.48	
Financial assets at fair value through profit or loss	1,311,642,406.30	1,311,642,406.30	
Derivative financial assets			
Bills receivable	8,118,247.83	8,118,247.83	
Accounts receivable	1,598,311,315.68	1,598,311,315.68	
Receivables financing			
Prepayments	185,836,532.00	185,836,532.00	
Other receivables	134,824,645.65	134,824,645.65	
Including: Interests receivable			
Dividends receivable			
Financial assets held under resale agreements			
Inventories	6,843,906,474.31	6,843,906,474.31	
Contract assets	19,534,410.51	19,534,410.51	
Assets held for sale			
Non-current assets due within one year			
Other current assets	148,694,191.98	148,694,191.98	
Total current assets	12,389,647,370.74	12,389,647,370.74	
Non-current assets:			
Loans and advances to customers			
Debt investments			

Items	December 31, 2022	<b>January 1, 2023</b>	Adjustments
Other debt investments			
Long-term receivables	1,495,069.97	1,495,069.97	
Investment in associates	989,386,329.32	989,386,329.32	
Equity investment designated at fair value through other comprehensive income	507,145,758.77	507,145,758.77	
Other non-current financial assets	967,575,617.72	967,575,617.72	
Investment properties			
Fixed assets	1,947,059,377.79	1,947,059,377.79	
Construction in progress	394,534,161.30	394,534,161.30	
Biological assets for production			
Oil and gas assets			
Right-of-use assets	135,695,815.02	135,695,815.02	
Intangible assets	522,865,927.96	522,865,927.96	
Development costs	48,789,704.57	48,789,704.57	
Goodwill	2,350,992,064.67	2,350,992,064.67	
Long-term prepaid expenses	195,915,855.64	195,915,855.64	
Deferred income tax assets	139,648,675.24	169,945,708.90	30,297,033.66
Other non-current assets	223,455,053.81	223,455,053.81	
Total non-current assets	8,424,559,411.78	8,454,856,445.44	30,297,033.66
Total assets	20,814,206,782.52	20,844,503,816.18	30,297,033.66

Items	December 31, 2022	January 1, 2023	Adjustments
Current liabilities:			
Short-term borrowings	2,385,309,303.58	2,385,309,303.58	
Financial liabilities for trading			
Derivative financial liabilities			
Bills payable			
Accounts payable	427,433,123.57	427,433,123.57	
Receipts in advance			
Contract liabilities	433,883,653.20	433,883,653.20	
Short-term employee benefits	170,971,187.79	170,971,187.79	
Taxes payable	141,769,864.18	141,769,864.18	
Other payables	345,264,416.74	345,264,416.74	
Including: Interests payable			
Dividends payable	31,808,587.27	31,808,587.27	
Liabilities held for sale			
Non-current liabilities due			
within one year	1,671,164,751.97	1,671,164,751.97	
Other current liabilities			
Total current liabilities	5,575,796,301.03	5,575,796,301.03	
Non-current liabilities:			
Long-term borrowings	1,800,182,823.09	1,800,182,823.09	
Bonds payable	496,497,087.43	496,497,087.43	
Including: Preferred shares			
Perpetual bonds			
Lease liabilities	110,748,616.71	110,748,616.71	
Long-term payables	353,785.60	353,785.60	
Long-term employee benefits	51,937,985.50	51,937,985.50	
Contingent liability	9,580,779.70	9,580,779.70	
Deferred income	32,546,907.77	32,546,907.77	
Deferred income tax liabilities	328,920,161.64	357,390,393.59	28,470,231.95
Other non-current liabilities			
Total non-current liabilities	2,830,768,147.44	2,859,238,379.39	28,470,231.95
Total liabilities	8,406,564,448.47	8,435,034,680.42	28,470,231.95

Items	December 31, 2022	<b>January 1, 2023</b>	Adjustments
Owners' equity:			
Share capital	1,467,296,204.00	1,467,296,204.00	
Other equity instruments			
Including: Preferred shares			
Perpetual bonds			
Capital reserves	5,858,616,276.96	5,858,616,276.96	
Less: Treasury stock			
Other comprehensive income	125,522,718.53	125,522,718.53	
Special reserves			
Surplus reserves	545,376,458.31	545,376,458.31	
Provision for general risks			
Retained earning	4,314,106,888.42	4,315,933,690.13	1,826,801.71
Total equity attributable to owners			
of the parent company	12,310,918,546.22	12,312,745,347.93	1,826,801.71
Non-controlling interest	96,723,787.83	96,723,787.83	
Total owners' equity	12,407,642,334.05	12,409,469,135.76	1,826,801.71
Total liabilities and owners' equity	20,814,206,782.52	20,844,503,816.18	30,297,033.66

#### IV. QUARTERLY FINANCIAL STATEMENTS

## (1) Financial Statements

## 1. Consolidated Balance Sheet

Prepared by Shenzhen Hepalink Pharmaceutical Group Co., Ltd.

Itoma	Balance at the end	Balance at the
Items	of the period	beginning of the year
Current assets:		
Cash and bank	2,592,593,275.28	2,138,779,146.48
Provision of settlement fund		
Placements with banks and other financial institutions		
Financial assets at fair value through profit or loss	490,239,083.21	1,311,642,406.30
Derivative financial assets		
Bills receivable	11,659,714.67	8,118,247.83
Accounts receivable	1,295,502,563.83	1,598,311,315.68
Receivables financing		
Prepayments	180,154,277.87	185,836,532.00
Premiums receivable		
Reinsurance accounts receivable		
Reinsurance contract reserves receivable		
Other receivables	104,068,034.65	134,824,645.65
Including: Interests receivable		
Dividends receivable		
Financial assets held under resale agreements		
Inventories	7,524,471,780.10	6,843,906,474.31
Contract assets	20,376,592.64	19,534,410.51
Assets held for sale		
Non-current assets due within one year		
Other current assets	178,072,206.54	148,694,191.98
Total current assets	12,397,137,528.79	12,389,647,370.74

	Balance at the end	Balance at the
Items	of the period	beginning of the year
Non-current assets:		
Loans and advances to customers		
Debt investments		
Other debt investments		
Long-term receivables	1,358,965.69	1,495,069.97
Investment in associates	940,382,045.29	989,386,329.32
Equity investment designated at fair value through other comprehensive income	495,609,339.48	507,145,758.77
Other non-current financial assets	971,168,989.78	967,575,617.72
Investment properties	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Fixed assets	2,176,964,616.45	1,947,059,377.79
Construction in progress	154,524,235.75	394,534,161.30
Biological assets for production	10 1,02 1,2001/0	
Oil and gas assets		
Right-of-use assets	126,118,445.73	135,695,815.02
Intangible assets	505,322,875.57	522,865,927.96
Development costs	50,942,632.32	48,789,704.57
Goodwill	2,319,632,451.37	2,350,992,064.67
Long-term prepaid expenses	194,023,791.43	195,915,855.64
Deferred income tax assets	143,979,171.30	139,648,675.24
Other non-current assets	145,857,642.96	223,455,053.81
Total non-current assets	8,225,885,203.12	8,424,559,411.78
Total assets	20,623,022,731.91	20,814,206,782.52
Current liabilities:		
Short-term borrowings	2,768,481,605.03	2,385,309,303.58
Borrowing from the central bank		
Placements from banks and other financial institutions		
Financial liabilities for trading		
Derivative financial liabilities		
Bills payable	20,621,846.30	
Accounts payable	383,053,240.32	427,433,123.57
Receipts in advance		
Contract liabilities	405,295,507.89	433,883,653.20

	Balance at the end	Balance at the
Items	of the period	beginning of the year
Financial assets sold under repurchase agreements		
Receipt of deposits and deposits from other banks		
Customer deposits for trading in securities		
Customer deposits for undertaking securities		
Short-term employee benefits	166,841,499.16	170,971,187.79
Taxes payable	85,508,331.67	141,769,864.18
Other payables	360,937,721.22	345,264,416.74
Including: Interests payable		
Dividends payable	31,808,587.27	31,808,587.27
Fees and commissions payable		
Reinsurance accounts payable		
Liabilities held for sale		
Non-current liabilities due within one year	943,660,143.51	1,671,164,751.97
Other current liabilities		
Total current liabilities	5,134,399,895.10	5,575,796,301.03
Non-current liabilities:		
Provision for insurance contracts		
Long-term borrowings	2,006,498,819.62	1,800,182,823.09
Bonds payable	496,886,328.64	496,497,087.43
Including: Preferred shares		
Perpetual bonds		
Lease liabilities	101,900,188.94	110,748,616.71
Long-term payables	367,765.48	353,785.60
Long-term employee benefits	51,453,363.19	51,937,985.50
Contingent liability	9,452,982.78	9,580,779.70
Deferred income	35,071,459.34	32,546,907.77
Deferred income tax liabilities	315,141,285.43	328,920,161.64
Other non-current liabilities		

Items	Balance at the end of the period	Balance at the beginning of the year
Total non-current liabilities	3,016,772,193.42	2,830,768,147.44
Total liabilities	8,151,172,088.52	8,406,564,448.47
Owners' equity:		
Share capital	1,467,296,204.00	1,467,296,204.00
Other equity instruments		
Including: Preferred shares		
Perpetual bonds		
Capital reserves	5,859,141,233.53	5,858,616,276.96
Less: Treasury stock		
Other comprehensive income	121,468,728.40	125,522,718.53
Special reserves		
Surplus reserves	545,376,458.31	545,376,458.31
Provision for general risks		
Retained earning	4,382,473,713.38	4,314,106,888.42
Total equity attributable to owners		
of the parent company	12,375,756,337.62	12,310,918,546.22
Non-controlling interest	96,094,305.77	96,723,787.83
Total owners' equity	12,471,850,643.39	12,407,642,334.05
Total liabilities and owners' equity	20,623,022,731.91	20,814,206,782.52

Legal representative: Li Li Person in charge of accounting function: Xiang Xianqing Person in charge of accounting department: Xiang Xianqing

# 2. Consolidated Income Statement

		Amount for	Amount for
Item	IS	current period	previous period
I.	Total operating revenue	1,301,021,684.04	1,910,323,745.74
	Including: Operating revenue	1,301,021,684.04	1,910,323,745.74
	Interest income		
	Insurance premiums earned		
	Fee and commission income		
II.	Total operating costs	1,239,337,824.93	1,657,045,547.09
	Including: Operating costs	846,991,799.17	1,331,158,955.65
	Interest expenses		
	Fee and commission expenses		
	Insurance withdrawal payment		
	Net claims expenses		
	Net provisions withdrew for		
	insurance liability contract		
	Insurance policy dividend paid		
	Reinsurance costs		
	Taxes and surcharges	4,498,798.12	2,707,868.89
	Selling expenses	168,884,083.03	120,294,534.92
	Administration expenses	111,819,876.07	96,862,062.04
	Research and development expenses	26,514,765.57	20,883,937.48
	Finance costs	80,628,502.97	85,138,188.11
	Including: Interest expenses	61,509,353.84	50,138,924.19
	Interest income	11,253,409.30	13,220,958.99
	Add: Other gains	5,222,382.22	10,886,831.42
	Gain from investments		
	(losses are represented by "-")	-13,710,428.46	-30,599,687.00
	Including: Investment income of		
	associates and joint ventures	-20,501,384.75	-36,243,759.12
	Derecognition income on		
	financial assets measured at		
	amortized cost		
	Exchange gain		
	(losses are represented by "-")		

_	Amount for	Amount for
Items	current period	previous period
Gains on net exposure hedges		
(losses are represented by "-")		
Gains on fair value changes	10 590 012 42	(0.070.01(.44
(losses are represented by "-")	10,580,213.43	60,878,216.44
Credit impairment losses	5 076 (72 14	0 662 241 62
(losses are represented by "-")	5,076,673.14	-9,663,241.63
Asset impairment losses	4 606 066 57	1 247 956 42
(losses are represented by "-")	4,696,066.57	-1,347,856.42
Gains from disposal of assets	100 215 60	57 672 96
(losses are represented by "-")	100,315.60	57,673.86
III. Operating profit (losses are represented by "-")	73,649,081.61	283,490,135.32
Add: Non-operating income	5,633,645.90	17,316.63
Less: Non-operating expenses	1,724,879.56	858,367.03
IV. Total profit (total losses are represented by "-")	77,557,847.95	282,649,084.92
Less: Income tax expense	11,609,203.83	47,409,876.09
V. Net profit (net losses are represented by "-")	65,948,644.12	235,239,208.83
(I) Classification by continuous operation		
1. Net profit from continuous operations		
(net losses are represented by "-")	65,948,644.12	235,239,208.83
2. Net profit from discontinuous		
operations (net losses are represented		
by "-")		
(II) Classification by ownership of the equity		
1. Net profit attributable to owners of the		
parent company	66,540,023.25	234,943,371.65
2. Profit or loss attributable to minority		
shareholders	-591,379.13	295,837.18
VI. Other comprehensive income, net of tax	-4,092,093.06	-4,532,878.12
Other comprehensive income attributable to		
owners of the parent company, net of tax	-4,053,990.13	-5,065,382.00
(I) Other comprehensive income that cannot be		
reclassified into the profit or loss	-4,112,026.71	-2,985,866.91
1. Changes arising from re-measurement		
of defined benefit plans		
2. Other comprehensive income that		
cannot be transferred into profit or loss		
under equity method		

Items	Amount for current period	Amount for previous period
3. Changes in fair value of investments in other equity instruments	-4,112,026.71	-2,985,866.91
4. Changes in fair value of credit risks of the enterprise		
5. Others		
(II) Other comprehensive income to be reclassified into the profit or loss	58,036.58	-2,079,515.09
1. Other comprehensive income that can be transferred into profit or loss under equity method	180,002.99	
2. Changes in fair value of other debt investments		
3. Reclassified financial assets that are credited to other comprehensive income		
4. Credit impairment provision for other debt investments		
5. Reserve for cash flow hedging		
6. Exchange differences on translation of financial statements denominated in foreign currencies	-121,966.41	-2,079,515.09
7. Others		
Other comprehensive income attributable to minority shareholders, net of tax	-38,102.93	532,503.88
VII. Total comprehensive income	61,856,551.06	230,706,330.71
Total comprehensive income attributable to owners of the parent company	62,486,033.12	229,877,989.65
Total comprehensive income attributable to minority shareholders	-629,482.06	828,341.06
VIII. Earnings per share:		
(I) Basic earnings per share	0.0453	0.1601
(II) Diluted earnings per share	0.0453	0.1601

Net profit of the combined party before the combination in respect of business combination under common control during current period: RMB0.00, net profit of the combined party during previous period: RMB0.00.

Legal representative: Li Li Person in charge of accounting function: Xiang Xianqing Person in charge of accounting department: Xiang Xianqing

# 3. Consolidated Cash Flow Statement

Items	Amount for current period	Amount for previous period
I. Cash flows from operating activities:		
Cash received from the sale of goods and rendering of services	1,802,902,417.76	1,797,252,829.50
Net increase in customers and interbank deposits		
Net increase in borrowing from the central bank		
Net increase in placement from other financial institutes		
Cash received from premiums under original insurance contract		
Net cash received from reinsurance business		
Net increase in deposits of policy holders and investment		
Cash received from interest, fee and commissions		
Net increase in placements from banks and other financial institutions		
Net increase in cash received from repurchase operation		
Net cash received from securities trading agency services		
Refunds of taxes received	67,586,295.89	117,650,626.24
Cash received from other related operating activities	65,893,893.66	49,138,564.87
Sub-total of cash inflows from operating activities	1,936,382,607.31	1,964,042,020.61
Cash paid on purchase of goods and services	1,656,590,949.14	1,539,510,327.71
Net increase in loans and advances to customers		

Items	Amount for current period	Amount for previous period
Net increase in deposits with central bank and interbank		
Cash paid for compensation payments under original insurance contract		
Net increase in placements with banks and other financial institutions		
Cash paid for interest, fees and commissions		
Cash paid for insurance policy dividend		
Cash paid to and on behalf of employees	209,134,990.04	189,764,911.97
Cash paid for all types of taxes	50,344,597.92	55,289,131.25
Cash paid to other operation related activities	234,291,269.01	180,856,476.96
Sub-total of cash outflows from operating activities	2,150,361,806.11	1,965,420,847.89
Net cash flows from operating activities	-213,979,198.80	-1,378,827.28
II. Cash flows from investment activities:		
Cash received from disposal of investments	1,179,988,683.10	621,553,440.64
Cash received from investment income	19,864,820.09	4,836,000.00
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	100,895.60	90,076.45
Net cash received from disposal of subsidiaries and other operating entities		,
Cash received from other investment related activities	6,658,780.68	731,696,168.56
Sub-total of cash inflows from investing activities	1,206,613,179.47	1,358,175,685.65
Cash paid on purchase of fixed assets, intangible assets and other long-term assets	56,252,096.76	35,660,129.05
Cash paid for investments	354,279,172.71	681,247,902.84
Net increase in secured loans		
Net cash paid on acquisition of subsidiaries and other operating entities		
Cash paid on other investment related activities	431,175.96	729,288,170.00
Sub-total of cash outflows from investing activities	410,962,445.43	1,446,196,201.89
Net cash flows from investing activities	795,650,734.04	-88,020,516.24

Items	Amount for current period	Amount for previous period
III. Cash flows from financing activities:		P1011000 P01100
Cash received from capital contributions		
Including: Cash received from capital contributions by minority shareholders of subsidiaries		
Cash received from borrowings	1,517,257,215.11	1,426,538,930.97
Cash received from other financing related activities	87,000,000.00	
Sub-total of cash inflows from financing activities	1,604,257,215.11	1,426,538,930.97
Cash paid on repayment of borrowings	1,611,863,370.86	731,818,094.86
Cash paid on distribution of dividends, profits or interest expenses	100,416,052.92	65,525,657.00
Including: Dividend and profit paid to minority shareholders by subsidiaries		
Cash paid on other financing related activities	11,548,930.79	12,431,578.48
Sub-total of cash outflows from financing activities	1,723,828,354.57	809,775,330.34
Net cash flows from financing activities	-119,571,139.46	616,763,600.63
IV. Effect of fluctuations in exchange rates on cash and cash equivalents	-28,660,149.89	-9,741,485.63
V. Net increase in cash and cash equivalents	433,440,245.89	517,622,771.48
Add: Balance of cash and cash equivalents at the beginning of the period	1,319,707,185.95	1,479,633,434.04
VI. Balance of cash and cash equivalents at the end of the period	1,753,147,431.84	1,997,256,205.52

# (2) Audit Report

Whether the first quarterly report has been audited

 $\Box$  Yes  $\sqrt{No}$ 

The first quarterly report of the Company has not been audited.

Board of Directors of Shenzhen Hepalink Pharmaceutical Group Co., Ltd. April 29, 2023